Gaffney, Cline & Associates



Public Pressures, CSR-ESG and Carbon Management

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CSR - from the billboards of activists to the boardrooms of the largest companies Corporate Social Responsibility



Shareholder Value Is No Longer Everything, Top C.E.O.s Say

Chief executives from the Business Roundtable, including the leaders of Apple and JPMorgan Chase, argued that companies must also invest in employees and deliver value to customers.



Chief executives who are members of the Business Roundtable, include, left to right, front row: Julie Sweet of Accenture North America, Brian Maynihan of Bank of America, Tim Cook of Apple, Robert F. Smith of Vista Equity Partners of Austin. Back row: Jeff Beros of Amazon, Mary Barra of General Motors and Larry Fink of BlackRock. Left to right, cred Kath for The New York Times, And Wisgmann Reners, Bebeto Matthewa/Associated Press, Chester Higgles Jr/The New York Times, Maride Semandry/Associated Press, Mitre Cohen for The New York Times and Danno Wiser, The New York Times.

Courtesy: McKinsey & Co and the New York Times, 2019



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CSR - The value to a company

A large share of corporate profits are at stake from societal views

Estimated share of EBITDA¹ at stake, %



¹Earnings before interest, taxes, depreciation, and amortization.

For example

Capital requirements, systemic regulation ("too big to fail"), and consumer protection Government subsidies, renewable regulation, and carbon-emissions regulation Pricing regulation and liberalization of sector Tariff regulation, interconnection, fiber deployment, spectrum, and data privacy Tariff regulation, renewables subsidies, interconnection, and access rights Resource nationalism, mineral taxes, landaccess rights, community reach, and reputation Obesity, sustainability, food safety, health and wellness, and labeling Market access, regulation of generic drugs, pricing, innovation funding, and clinical trials



ESG – A new fiduciary reporting mechanism Environmental, Social and Governance

E = environmental

Company energy and resource needs, waste discharge and the consequences for ecosystem as a result. Not least, this encompasses carbon emissions and climate change. Every company uses energy and resources; every company affects, and is affected by, the environment.

S = social

Company relationships and reputation with people and institutions in the communities where they do business. This includes labor relations and diversity and inclusion. Every company operates within a broader, diverse society.

G = governance

Company practices, controls, and procedures to govern itself, make effective decisions, comply with the law, and meet the needs of external stakeholders. Every company, which is itself a legal creation, requires governance.



ESG - The value to an investor

ESG-oriented investing now tops \$30 trillion and has positive results for shareholders

Results of >2,000 studies on the impact of ESG propositions on equity returns



Source: Gunnar Friede et al., "ESG and financial performance: Aggregated evidence from more than 2000 empirical studies," *Journal of Sustainable Finance & Investment*, October 2015, Volume 5, Number 4, pp. 210–33; Deutsche Asset & Wealth Management Investment; McKinsey analysis



Energie Transitions have historically takene a long (long) time lobal supply





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Thangey in put in today's society



The gey in public opinion transition, has different driver sew phenomena in today's society

Sustainable Investment Assessments – Market Impacts

Impacts on Demand (commodity prices) and Supply (production costs) need to be understood

Source: International Energy Agency (2018), World Energy Outlook 2018, OECD/IEA, Paris

Sustainable Investment Assessments – Central Banks

Central Banks are looking at the impacts on the risk to investments and ensuring a stable energy

Sustainable Investment Assessments – Investment Management Companies Investors are asking for ESG reports and assessment of climate related risks to investments

€ 10-469-1000 www.vanguard.com	Scenario analysis for assessing cimate-related lisks
August 31, 2017 An open letter to directors of public companies worldwide	
Thank you for your role in overseeing the Vanguard funds' sizable investment in your company. We depend on you to represent our funds' ownership interests on behalf of our more than 20 million investors worldwide. Our investors depend on Vanguard to be a responsible steward of their assets, and we promote principles of corporate governance that we believe will enhance the long-term value of their investments.	BLACKROCK
At Vanguard, a long-term perspective informs every aspect of our investment approach, from the way we manage our funds to the advice we give our investors. Our index funds are <i>atructurally</i> long-term, holding their investments almost indefinitely. And our active equity managers—who invest nearly \$500 billion on our clients' behalf—are behaviorally long-term, with most holding their positions longer than peer averages. The typical dollar invested with Vanguard stays for more than ten years.	INVESTMENT INSTITUTE
A long-term perspective also underpins our Investment Stewardship program. We believe that well-governed companies are more likely to perform well over the long run. To this end, we consider four pillars when we evaluate corporate governance practices:	
 The board: A high-functioning, well-composed, independent, diverse, and experienced board with effective ongoing evaluation practices. 	
(2) Governance structures: Provisions and structures that empower shareholders and protect their rights.	
(3) Appropriate compensation: Pay that incentivizes relative outperformance over the long term.	
(4) Risk oversight: Effective, integrated, and ongoing oversight of relevant industry- and company-specific risks.	
These pillars guide our proxy voting and engagement activity, and we hope that by sharing this framework with you, you'll have a better perspective on our approach to stewardship.	
I'd like to highlight a few key themes that are increasingly important in our stewardship efforts:	
Good governance starts with a great board.	
We believe that when a company has a great board of directors, good results are more likely to follow.	
We view the board as one of a company's most ortical strategic assets. When the board contributes the right mix of skill, expertise, thought, tenure, and personal characteristics, sustainable economic value becomes much easier to achieve. A thoughfully composed, diverse board more objectively oversees how management navigates challenges and opportunities critical to shareholders' interests. And a company's strategic needs for the future inform effectively planned evolution of the board.	BLACKROCK* BEIM0419U-804111-1/20

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Sustainable Investment Assessments - Credit Ratings Agencies Assessment of ESG risks to investments

16 sectors, \$3.7 trillion in debt with "high" or "very high" exposure to tightening of CO₂ regulatory regimes

Sectors with "Very High" or "High" exposure to carbon regulation (in US\$ billion)

Environmental risk Social risk

Metals and mining Oil and gas

Chemicals

Power generation (coal)

Refining and marketing Agribusiness and commodity foods

Autos and auto parts

Sustainable Investment Assessments - Oil and Gas companies Large Independent O&G companies are assessing and managing portfolio risks

Repsol to cut carbon emissions to net zero by 2050 at \$5.3 billion cost

Ashifa Kassam, Isla Binnie

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3 MIN READ

MADRID (Reuters) - Spain's Repsol (<u>REP.MC</u>) pledged on Monday to reduce net carbon emissions from its operations and most of its products to zero by 2050 and absorb a 4.8 billion euro (\$5.3 billion) hit to the value of its oil and gas assets in the process.

Source: Shell (2019)

The Dual Challenge

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The dual challenge: More energy, to lift people out of poverty

The IEA projects >25% increase in energy demand to 2040

The correlation between rising living standards and increased energy use is well established

The dual challenge: Less GHG emissions, to combat the impacts of climate change

Global surface temperatures have risen sharply since the industrial revolution

Deployment of low carbon technology is vital to achieve a sustainable pathway

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The National Petroleum Council CCUS Study

Preview of NPC Study on CCUS

Secretary Perry's request asked five key questions

fuel types or energy sources such as coal, oil, and natural gas. Factors to consider include—technology options and readiness, market dynamics, cross-industry integration and infrastructure, legal and regulatory issues, policy mandates, economics and financing, environmental footprint, and public acceptance.

RICK PERRY

Rick Perry

The study will:

- Establish **importance of CCUS** in the U.S.
- Evaluate **CCUS supply chain** including drivers of U.S. project success and costs of deployment across all sectors and fuel types
- Address variety of factors (e.g., economics, policy, technology, etc.)
- Focus primarily on accelerating CCUS deployment within the U.S. while learning from and considering implications for rest of the world
- Deliver prioritized, actionable recommendations across three phases of CCUS deployment
- Provide a roadmap for deployment for U.S. government and industry

Participants offer diverse, cross-industry perspectives

- The CSC has membership of 21 individuals representing upstream and downstream oil & gas, LNG, biofuels, power, EPC, NGO, academia and state and federal governments.
- The overall study team is currently composed of over 300 participants from more than 110 different organizations and includes 17 international members.
- National Coal Council participation is represented through overlap of 21 organizations.

U.S. leads in CCUS deployment

The United States has become the world leader in CCUS with:

- 40+ years of successful EOR experience
- Ten of 19 industrial scale projects, 80% of the world's capacity
- Over 5,000 miles of CO₂ pipeline
- 20+ years of DOE leadership and support
 - \$4.5bn in RD&D programs
 - Over 20 million tonnes CO₂ stored
 - Public-private partnerships
- World-leading policy support (e.g., 45Q)
- Established regulatory framework

The United States will continue to lead by:

- Increasing research and capability
- Leveraging vast onshore and offshore storage potential
- Engaging stakeholders to increase understanding and confidence in CCUS
- Expanding deployment across all sources and industries

Differential feature of NPC Study – U.S. CCUS cost curve

Study has assessed the costs to capture, transport and store the largest 80% (~2Gt) of U.S. stationary sources:

- Cost to capture, transport, and store one tonne of CO₂ plotted against the volume of CO₂ abatement possible
- Source, industry and location specific
- Transparent assumptions, leveraging existing studies combined with industry experience
- Identifies level of value (incentives, revenue, etc.) necessary to enable deployment
- Builds the case for ongoing RD&D across entire CCUS supply chain
- Economic benefits assessment (e.g., jobs, GDP)

U.S. CCUS cost curve

2 This curve is built from bars that each represent an individual point source with a width corresponding to the total CO₂ emitted from that individual source

3 Total point sources include ~600 MTPA of point sources emissions without characterized CCUS costs

4 Widths of bars are illustrative and not indicative of volumes associated with each source

Differential feature – phases of implementation

Study lays out a three phases – Activation, Expansion and At-Scale:

- Prioritized based on economics and ease of implementation
- Specific recommendations
- Economic benefits GDP and jobs

Across the thee phases of implementation, the roadmap to at-scale deployment details recommendations in four key areas:

- Financial incentives
- Supportive legal and regulatory frameworks
- Technology and capability
- Stakeholder engagement

- Approval by NPC membership, presentation to Secretary of Energy, and public release scheduled for December 12
- December 12 meeting of the NPC and report presentation will be webcast via NPC website: <u>www.npc.org</u>
- Public release of NPC approved report will also be available for viewing and download via NPC website.